

BBI			
Semester I/II/III/IV/V/VI	All Subjects / Course	Objective of teaching the subject (Minimum 4)	OUTCOMES
V	Financial Reporting and Analysis	To learn the concepts and preparation of Final Accounts of Banking Companies	-
		To learn the concepts and preparation of Final Accounts of Insurance Companies	
		To learn the concepts and preparation of Final Accounts of Corporates	
		To study the analysis of Cashflows and the Ethical behavior of Accountants	
V	Auditing I	To enable students to get acquainted with the various concepts of Auditing	-
		To introduce students to the different techniques used for auditing	
		To ensure students understand & practice the various techniques of Auditing	
		To study the concept of Internal Audit	
V	Research Methodology	Introducing students to the concept of Research	Demonstrate the ability to choose methods appropriate to research aims and objectives
		Describe data processing and processing	Understand the limitations of particular research methods
		Introduction and application of Advanced Statistical Techniques.	Develop skills in qualitative and quantitative data analysis and presentation
		Acquainting students to the concept of Research writing	
V	Financial Services Management	To understand different types of financial services & its history	-
		To learn about shares, mutual funds, forfeiting & factoring, depositories & pledge	
		To understand process of Securitization & derivatives	
		To study about consumer finance & housing finance	

V	Business Ethics & Corporate Governance	To Implement Ethical Values in working culture	-
		To acquaint the students with the Theories related to Ethical business and its execution in organisation	
		To understand the importance of Corporate Governance and the SEBI and Various Committee Guidelines	
		Critically evaluate the Corruption, frauds and scam happening globally	
V	International Banking & Finance	To understand the concepts and functioning of banking at an international level.	Develop a keen insight into the operational nuances of international financial markets and intermediaries
		To study the financial concepts and framework from an international perspective	Learn the skills necessary for calculating and analysing risk
		To learn the type of risk and to analyse the same	To understand the international financing opportunities for companies and the compliances that ensue
		To understand the role of banks in maintaining financial and currency stability.	To study the operations and diverse facilities of banks in the international financial markets
VI	Central Banking	To study the concept, history, functions of central banks	Acquiring functional and regulatory knowledge of the banking system of India, required for seeking a career in the Banking Sector
		To understand the role & policy framework of RBI	To be better equipped to attempt the various entrance exams for seeking placement in banks
		To understand the legal regulations & supervisory role of RBI	Understand the Policy Mechanisms & their economic implications
		To study the Central Banks of Different Countries	To be updated with the latest developments in the banking sector
VI	Security Analysis & Portfolio Management	To acquaint the learners with various concepts of finance.	-
		To understand the terms which are often confronted while reading newspaper, magazines etc for better correlation with the practical world.	
		To understand various models of security and portfolio analysis.	
		To understand various techniques of security and portfolio analysis.	
VI	Auditing II	To enable students to get acquainted with the various concepts of Auditing	-
		To introduce students to the different techniques used for auditing	
		To ensure students understand & practice the various techniques of Auditing	
		To study the concept of Internal Audit	

VI	HRM	i) To understand the conceptual framework of Human Resource Management	After learning this subject, the students shall be able to understand the various concepts of human resource management that will enable them to work in the capacity of an HR manager in various organisations.
		ii) To understand various HR functions such as Planning and Recruitment	
		iii) To understand role of HR in Training and Development	
		iv) To study the determination of Compensation Structure and its various parameters	
VI	Marketing in Banking & Insurance	Understanding & application of Marketing concepts in the field of Banking & Insurance	-
		Evaluate the strategies of marketing in the service sector of Banking & Insurance	
		Aquaint the students with the Rural Markets of India	
		Implementation of Modern technologies and Electronic Technologies in the field of Marketing	
VI	Project Work	To inculcate the elements of research analyse.	-
		To inculcate the elements of scientific temperament challenging.	
		To enquire and ability to interpret particular aspect of the study.	
		Make the awareness among the learners about the methodology of formulation, preparation and evaluation pattern of the project work.	
III	Information Technology in Banking and Insurance- I	1) Acquaint students with concepts of E-commerce	They will gain an understanding on the importance of security, privacy and ethical issues as they relate to E-Commerce.
		2) Understand E-banking and its features.	
		3) Describe the use and application of MS-word and MS-Excel.	Learners will gain an understanding on how to use present data using tools like Microsoft Excel, Powerpoint, and Word.
		4) .Making students aware of various cyber threats and laws	

III	Organisational Behaviour	To understand the conceptual framework of the discipline of OB and its practical applications	-
		To deeply understand the role of individual, groups and structure in achieving organizational goals	
		To critically evaluate and analyze various theories and models of the discipline of OB	
		To accept different people from different cultural and diverse background in the workplace	
III	Direct Tax	To understand the provisions of determining residential status of individual.	-
		To study various heads of income.	
		To study deductions from total income.	
		To compute taxable income of individuals.	
III	Financial Markets	To introduce students with the Indian Financial System.	-
		To understand the Commodity Market.	
		Aquaint the students with the Financial Markets in India.	
		Meaning, History & Origin, and Elements of Derivatives Market.	
III	Management Accounting	i) To understand the Vertical Balance Sheet & Revenue Statement Account	After learning this subject, the students shall be able to prepare financial statements in various forms as well as analyse them using various various analytical tools learned during the course. They shall be also able to oversee the working capital management for their organisation.
		ii) To study Common Size Comparative Statement, Trend Analysis	
		iii) To understand the ratios carried out by company	
		iv) To manage Working Capital Management	
III	Financial Management	i) To understand the financial management	After learning this subject, the students shall be able to understand the basics of financial management. They shall be able to carry out Capital Budgeting methods for effective management of financial resources as well as help their organisations in important financial decisions such as dividend policy, budgeting etc
		ii) To understand the EVA of the firm	
		iii) To evaluate Capital Budgeting of a firm	
		iv) To unerstand Dividend Policy	

III	Foundation course An Overview of Banking Sctor	1)The learners will be able to understand various services offered, risks faced by banks and also will understand banking innovations after nationalization.	-
		2)Students understand the concept of difference between retail banking and corporate banking. Students will also be able to understand the role played by Banking Ombudsman in protecting the consumers interest	
		3) To develop understanding about the Universal Banking its products and services.It helps students to gain knowledge about the technology used in banking and its advantages	
		4) Learners will explore the role of Micro Finance and Self Help Group in the development of economy. Learners will understand whyFinancial Inclusion is necessary for the economy and themeasures undertaken by RBI for financial inclusion	
IV	Information Technology in Banking and Insurance- II	1) Acquaint students with concepts of E-Banking business Models.	They will gain a comprehensive understanding of the ECommerce landscape, current and emerging business models and the technology and infrastructure underpinnings of the business.
		2) Understand the E-Check- protocols and digital signature	
		3) Describe the use and application of MS Powerpoint	The learners will become computer literate and will be able to access, create, save and manage documents, spreadsheets, make effective presentations, emails and use the internet effectively.
		4) .Understanding EElectronicaly and payment systems.	
IV	Business Economics II	To learn Macro Economic Analysis using Keynesian Framework	Develop the skills required for analysis, correction and forecasting of business cycles
		To understand the concepts of money, inflation & effects of Monetary Policy	Introduction to various perspectives on an Interventionist system necessary for critical evaluation
		To study the details of Government intervention, Fiscal Policies & Government Budget	Be able to evaluate fiscal budget with all underlying implications
		To learn the different models of open economy trade & other relavant topics of International Economics	Develop the theoretical and quantitative analytical tools for international economic decisions
IV	Foundation Course IV(An overview of insurance sector)	To study the concepts & policies related to life insurance	Develop a thorough understanding of the various insurance policies available
		To study the concepts & policies related to health insurance	Understanding the financial undertones and implications of insurance policies
		To study the concepts & policies related to home & vehicle insurance	To equip the necessary skills for comparative analysis of different insurance policies within a given context
		To study the concepts & policies related to logistics insurance	To gain a working understanding of the insurance sector, with focus on functions and regulations

IV	Financial Management II	To understand the Estimation, Calculation and Management of Working Capital in India	-
		To study the management of the instruments and components of working capital	
		To study the concept, types, and methods of budgeting and financial planning	
		To study the financial policy, corporate strategy and types of risk	
IV	Customer Relationship Management	To understand concept of CRM	-
		To understand implementation of CRM.	
		To provide insight into CRM marketing initiatives, customer service and designing CRM strategy.	
		To understand new trends in CRM, challenges and opportunities for organisations.	
IV	Cost Accounting	i) To understand the Cost Statement	After learning this subject, the students shall be able to prepare cost statements as well as carry out reconciliations of the same. They shall be able to calculate the various types of costs related to the business and use them for product pricing decisions.
		ii) To reconcile between cost accounting & financial statement	
		iii) To calculate standard costs	
		iv) To understand the concept of Marginal costing of a product	
IV	Corporate & Securities Law	To understand the Company Law and the various types of companies	-
		To understand Securities Law and the working of the Share Market	
		To understand working of Securities Contract Act with regards to Share Market	
		To understand the working of the depository participants	
I	Financial Accounting	Introducing students to the scope, objectives, and terminology of Accountancy	-
		To understand the classification of incomes and expenditures, and receipts and their accounting treatment	
		To introduce students to the Accounting Standards	
		To learn the accounting treatment of stock valuation, hire purchase and preparation of final accounts	

I	Environment and Management of Financial Services	To introduce students with the Indian Financial System.	-
		To learn the Phases of Development of Banking and Insurance.	
		To understand the Management, Regulation and Development of Banking and Insurance.	
		Aquaint the students with Banking companies and RBI Acts and legal framework governing the insurance.	
I	Business Communication - I	To introduce and understand the importance of Communication and Tactics of Communication in Business / Corporate World	-
		To emergence of communication as a key concept in the corporate and global world and to understand the impact on the Technological advancements on Communication	
		To introduce and understand importance of Cultivating good Listening Skills	
		To Teach Various types of the letter writing which is useful in this fast moving Global Corporate World such as Business Correspondence and Personal Correspondence	
I	Principles of Management	i) To understand the nature of management, its principles, its importance and process	After learning this subject, the students shall be able to understand the nature of management as well as the various principles applied for effective management. They shall be able to implement their learnings when they carry out various functions of management for the organisation they work for. They will be able to learn and emulate the methods of various successful business leaders in banking and insurance sectors for their progress and development.
		ii) To understand the importance of co-ordination and controlling	
		iii) To get knowledge of National and International Business Leaders in Banking and Insurance Sectors	
		iv) To understand the organisational structure and hierarchy of various organisations	
I	Quantitative Method I	1) Understand various ways of organizing and representing data.	Students will understand various quantitative & statistical methods
		2) Acquaint students with concepts of measures of Central tendencies, and dispersion	
		3) Apply concept of Co-variance, correlation, probability and decision theory.	Learners will gain understanding of data and draw inference from data
		4) Understand Insurance and various concepts related to it.	

I	Business Economics	To introduce students to the detailed concepts of demand analysis, supply and market Equilibrium	To understand the theories fundamental for consumer behavior analysis
		To explain the various theories relating to production and their implications on business decisions	To develop the quantitative skills necessary for demand forecasting
		To study the diverse concepts of cost as explained and used in economic literature	To understand the economic implications of competition & market structure on firms
		To learn concepts of Market structure and various forms of competition that characterise the market.	Develop skills of cost, revenue, production and profitability analysis
I	Foundation Course I	To learn the provisions related to Consumer Rights	-
		To understand the terms, articles and basis of the India Constitution	
		To study the political structure of the Indian legal system	
		To make students well rounded about other foundational topics beyond the purview of the specialisation subjects	
II	Quantitative Method II	1) Acquaint students with testing of hypothesis.	Learners will be able to calculate and interpret statistical values by using statistical tool (correlation & regression)
		2) Analysis of different problems using Linear Programming Techniques	
		3) Understand concept of Matrices, Determinants, ratio, proportion, and percentage	Learners will be able to demonstrate an ability to apply various statistical tool to solve business problem
		4) .Describe Economic indicators and various applications of Statistics	
II	Organisational Behaviour	To understand the conceptual framework of the of OB and its Models	-
		To deeply understand the role of individual, groups and structure in achieving organizational goals	
		To study various theories of Motivation	
		To understand organizational culture, & development	
VI	Marketing in Banking & Insurance	Understanding & application of Marketing concepts in the field of Banking & Insurance	-
		Evaluate the strategies of marketing in the service sector of Banking & Insurance	
		Aquaint the students with the Rural Markets of India	
		Implementation of Modern technologies and Electronic Technologies in the field of Marketing	

II	Foundation Course II	To learn the concepts of LPG & B their impact on society	-
		To understand the concept, history & policies of Human Rights	
		To learn about effects of ecosystem & its interactions to Human Behaviour	
		To learn the causes, effects & management methods of Stress	
II	Business Communication II	1) Familiarize students with presentation and give them idea about how to give oral presentation before stakeholder. Learners will know some dos and don'ts of good presentation and also about the audio and visual aids that can be used while making a presentation.	-
		2) Student would be ready for group discussion and interview. Student could able to draft agenda, minutes and resolution of meeting. Student will learn how to handle the task of conducting conference. Learners will understand how good image can be developed with the help of PR measures	
		3) To discuss various types of Business Correspondence / Learners will be able to write letters	
		4) To discuss about Report writing / Learners will learn and write Reports and also be able to summarize the passage	
II	Business Law	To study the importance and concepts of the Indian Constitution	-
		To introduce the concepts of contract law and their provisions as per Indian Contract Act 1872	
		To explain the provisions and instruments as per The Negotiable Instruments Act 1881	
		To introduce the concept of movable properties and their sale in a legal framework	
II	Principles & Practices of Banking & Insurance	To study the evolution of International Banking and an overview of its functions	-
		To understand the functioning and aspects of the International Capital Market	
		To explain the international lending operations, financial flows and currency markets	
		To introduce the concept of risk, its analysis and the role of banks in this regard	